



WBD helped nearly 200 businesses, like 3 Sheeps Brewing Co., grow and create jobs in 2017.

WBD ends record-breaking fiscal year

WBD ended fiscal year '17 with record levels of loan approvals and a large number of jobs created.

In 2017, WBD approved just under \$130 million in loans, the second most productive year since the company was formed in 1982.

WBD, which is designated through the U.S. Small Business Administration as a Certified Development Company, exceeded \$100 million in approvals for the third consecutive year—another first for the company.

As a result of these efforts, WBD helped in the creation/retention of over 1,200 jobs.

CEO and President Dan Schneider attributes these successes to teamwork and diligence.

“We would not have achieved this level of production without the efforts of the loan officers, analysts, closers, servicing staff, admin, HR, IT, accounting, and marketing,” Schneider said. “This was truly a team effort.”

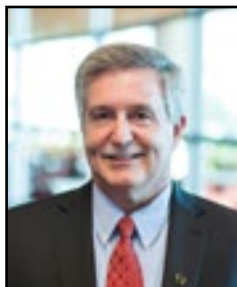
In conjunction with affiliates—the WBD Service Company and the WBD Advantage Fund—WBD provided direct and indirect assistance to all

sizes and types of small businesses in 2017.

The accomplishments are encouraging, but sustaining this success requires everyone to continuously monitor processes and procedures—and stay on mission.

“We cannot lose sight of the fact that we are a non-profit, mission-driven organization,” Schneider said. “We are truly becoming ‘Your Finance Resource.’”

For more information on WBD, SBA 504 or 7(a) loans, or small business lender services, visit www.wbd.org.



Dan Schneider

